

**THE UNIVERSITY OF AKRON
AKRON OHIO
SUMMIT COLLEGE**

REAL ESTATE CERTIFICATE

This certificate program in Real Estate requires a minimum of 18 credit hours. The program of study has been designed to serve the practicing and prospective real estate sales associate or real estate broker. The awarding of the certificate is not contingent upon completion of a degree program but requires the student to complete the course work with a minimum 2.0 grade point average. A minimum of 12 credit hours must be earned in The University of Akron's Real Estate Program.

Core Course Work (Required)

<u>Course</u>		<u>Credit Hours</u>	<u>Prerequisites</u>
2430:105	Real Estate Principles	3	
2430:185	Real Estate Law	3	2430:105
2430:245	Real Estate Finance	2	2430:105, 185
2430:255	Valuation of Residential Property	2	2430:105, 185
2430:265	Real Estate Brokerage	2	2430:105, 185 or permission
2430:275	Real Estate Projects	2	2430:105, 185, 245, 255, 265
2520:212	Principles of Sales	<u>3</u>	
	Total Credits	17	

In addition to the above courses, a minimum of three (3) semester hours must be completed from the following:

2040:242	American Urban Society	3	
2420:170	Business Mathematics	3	
2420:202	Elements of Human Resource Management	3	2420:103 or permission
2440:105	Intro to Computers & Application Software	3	
2520:203	Principles of Advertising	3	2520:101 or 6600:300