

# FY12-13 General Fund Budget Recommendations

To be presented to the Board of Trustees on June 13, 2012

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### **AKRON GENERAL FUND**

#### **EXECUTIVE SUMMARY**

#### **CONTEXT**

This budget proposal (as presented) was prepared in recognition of the economic realities the University is presently facing. The current economic environment has posed many challenges in developing next year's budget.

Currently, most of the major indicators continue to show gradual economic improvement. This is consistent with the moderate economic growth seen both nationally and in Ohio. A scan of the environment indicates:

- 1) the unemployment rate hovers at around 8%, while the broader U-6 unemployment rate, which also tracks "marginally attached workers", hovers at 14.5%;
- 2) the GDP is expected to grow modestly by less than 3% through 2013;
- 3) core inflation has remained mostly stable driven primarily by the lack of wage pressure;
- 4) short-term interest rates are near zero and expected to remain so through 2014;
- 5) markets have rebounded since the September 2011 downturn; but
- 6) the European debt crisis still looms.

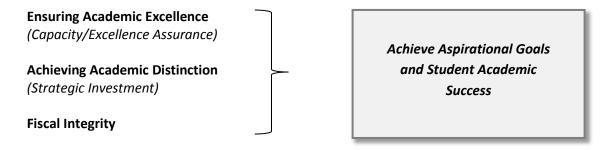
Specific to the state of Ohio FY12 budget, tax collections outpace estimates by 2.3% (\$350 million) through April, reflecting the modest improvement in Ohio's economy.

Ohio economic realities are encouraging yet, at the same time, sobering:

- **The Good**: Ohio's unemployment rate dropped to 7.5% in March of 2012. New job growth was experienced in the areas of trade, transportation and utilities, manufacturing, educational and health services, and professional and business services.
- **The Bad:** Through April, Ohio's labor force participation rate of 63.6% is at a 30-year low. This means much of the population is still either not working or no longer looking for work.

#### **BUDGET OVERVIEW**

The FY 2012-2013 (FY13) budget proposal builds on the foundation established with the FY 2011-2012 (FY12) budget process. The FY12 budget was developed in conjunction with the guiding principles of Strategic Investments, Capacity Assurance, and Fiscal Integrity. As we maintain our focus on these key ideas, the planning for FY13 builds upon the framework for the University's Strategic Plan Vision 2020.



The FY13 budget proposal as developed incorporates the identified guiding principles and focuses on reallocation of limited resources to best ensure academic excellence and achieve academic distinction. Development of this budget has been exceptionally challenging. Adjustments to the base revenues and expenditures from FY12 were significant. Specific cost increases needed to be addressed. There were a significant number of revenue enhancements and cost reductions identified to balance the budget. The following list highlights the significant factors impacting the FY13 budget:

#### **Adjustments to Base**

Subtotal	(\$8.4) million
Add: Approved Tuition Increase	8.2 million
Loss of Carry-over Used to Balance FY 12	(8.4) million
Revenue Shortfall due to Enrollment	(\$8.2) million

**Cost Drivers** 

Compensation Increases \$8.6 million Scholarships Increases 4.3 million

Retention (\$ 0.7 million)

Scholarships (Tuition-offset) (\$ 1.8 million)

Additional Graduate Fee Remissions (\$1.2 million)

Early College HS Scholarships (\$0.6 million)

Miscellaneous Increases

Less: Health Insurance Savings

Utilities Supply Costs

(2.0) million

(0.5) million

Subtotal \$11.0 million

Net Impact (\$19.4) million

To support the investments indentified above, the budget recognizes resource challenges and the need to strategically reduce spending authority. The budget incorporates a number of reallocations. Some adjustments will be more challenging than others. We will not dramatically reduce staff but will instead manage vacancies to look for opportunities to eliminate positions and reduce the current staffing table. The budget contemplates the following adjustments:

#### Revenue to the General Fund

Use Part of Health Insurance Contingency	\$ 5.0 million
Increase Indirect Cost Charge to Auxiliaries	0.7 million
Subtotal	\$ 5.7 million
Reallocations	
Differential Budget Reductions	\$ 7.5 million
Academic Units (\$2.5 million)	
Academic Support (\$3.5 million)	
Continuing Obligations (\$1.5 million)	
Manage Attrition Savings	3.0 million
Refinancing Savings	0.9 million
Suspend Transfers to BSF	2.0 million
Reduce Plant Fund Transfer	1.0 million
Subtotal	\$14.4 million
Total Adjustments	\$20.1 million

#### **REVENUES**

**Tuition and Fees:** In compliance with state legislation, the approved undergraduate tuition increases have been limited to 3.5% and are effective in the fall 2012 term. The graduate tuition and fee increases were also held to 3.5%, while the School of Law received a 6.3% increase. These rates were approved by the Board of Trustees on May 2, 2012. These increases are generally in line with the plans of the other Ohio public institutions. FY13 enrollment is in line with FY12 actual experience. This assumes the anticipated lost enrollment resulting from the improved admissions policy will be at least offset with new enrollment from enhanced recruitment combined with improved retention.

**State Appropriations:** Starting in FY12, the State Appropriations no longer include a Federal Fiscal Stabilization Fund component. The elimination of the federal support was the key contributing factor to the \$14 million decline from the FY11 actual appropriation. This decline occurred at the same time the University experienced significant growth in credit hour production (24% since fall, 2006). It is projected that in FY13 the University's state support will increase \$0.5 million, or 0.6 percent, above the FY12 level.

#### **EXPENDITURES**

The total proposed expenditures are \$3.4 million below the original FY12 budget. Due to the fact that enrollment did not grow as anticipated in FY12, the base FY13 budget needed to be reduced.

**Compensation:** Investment in the University's largest asset, hired talent, is key to the success of the institutional goals. The FY13 budget includes sufficient funds to support merit pools for all qualifying employees. It is also essential that the faculty needs are supported; this is evident in the proposed strategic investment in full-time faculty FTE.

The planned salary increases combined with the approved tuition increases impact the budgeted fringe benefits in retirement costs as well as employee and dependent fee remission expenses. However, relative to the approved FY12 budget these fringe benefit increases are more than offset by a \$2 million reduction in the group insurance budget. In addition to a continuation of the FY12 \$2 million planned attrition, the FY13 recommendation includes \$3 million in savings from hiring controls and timing of filling newly-approved faculty positions.

**Scholarships and Fee Remissions:** In order to maintain scholarship funding, the annual budget of \$388.0 million supports increases consistent with proposed tuition and fee increases. This practice combined with second-year funding of new strategic scholarship programs results in an expense increase of \$4.3 million (inclusive of employee and dependent fee remissions).

**Dedicated fees:** Changes in enrollment and various student charges can generate additional fees, most of which are restricted either internally, or by law. In FY13, this represents an increase in budgeted distributions of just over \$0.4 million (course fees, technology fees, facility fees, etc).

**Miscellaneous:** Incremental revenues resulting from the 6.3% increase in law tuition will be set aside in a new building reserve (\$438k, or 5%) and for School of Law bar exam review awards (\$118.8K, or 1.3%).

Support to auxiliaries is proposed to increase \$1.3 million over FY12 budgeted support. However this reflects a \$1.2 million decrease from the FY12 projected support. The FY12 support to Athletics is expected to be greater than budget due to unplanned one-time costs. Because a large portion of the Athletics budget is dedicated to scholarships and salaries, an increase in base support is requested.

Institution-wide debt service is nearly \$35 million including capital lease payments, which is fairly equal to the FY12 level. Auxiliaries are responsible for \$26 million of the annual payments.

In order to fund the investments necessary to support the institutional goals, it is necessary to balance the budget via the use of one-time funds of \$8.0 million, and permanent budget reductions of \$11.4 million. The permanent reductions will be allocated to each dean and vice president. We are working with each unit to identify the reductions no later than June 30, 2012.

#### CONCLUSION

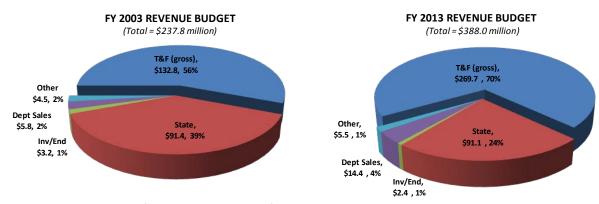
The State of Ohio allocated significantly fewer dollars to higher education in the current biennium. This level of state support is likely the "new reality" into the future. The FY13 budget continues to adjust the revenue base to the new level of state support. The \$8.4 million provided in FY 2012 to partially offset the \$14 million loss of state support is replaced by \$5 million from reserves that is currently allocated to a Health Insurance Contingency account.

The tuition and fee increases were considered with full knowledge of the concern that such increases may eventually impact student access. Unfortunately, the current fiscal situation gives The University of Akron little flexibility in the short term. The combination of SB6 requirements, tuition caps, declining state support, and a slow economic recovery places all publicly supported institutions in a difficult fiscal situation.

At the same time the University must continue to make new investments and move forward with Vision 2020 and more strategic budgeting. The FY13 budget includes \$2 million for Strategic Investments consistent with the Board's direction. Investing in our current employees and reevaluating our staffing levels also address our need to be strategic.

#### **REVENUE COMPONENTS: FY03 vs. Y13**

In contrast to the Ohio Board of Regents' original intent, the cost of higher education has continually and dramatically shifted to the students over time.



As recently as FY01, general fund resources were fairly evenly divided between the two key components of tuition/fees and state appropriations at 45% and 48%, respectively. By FY 2003 the state share had fallen to 39%. As enrollments increased over this period, the state appropriation levels have been held fairly constant. Colleges and universities have become more dependent on tuition and fees to address enrollment growth and inflationary pressures. As indicated in the comparison charts, the FY 2013 budgeted resources rely more heavily on students as their share has grown to nearly 70% compared to SSI at 24%. Simply stated, students are responsible for 70% of the cost of their education in 2012 compared to 56% ten years ago.

#### **REVENUE DETAIL (\$ in 000's)**

As indicated in the Executive Summary the revenue budget was developed using the Board-approved tuition/fee increases of 3.5% for undergraduate and graduate and 6.5% for law students and assumed flat enrollment.

Some other student-related fees are expected to increase as a result of requested increases in rates. Most of these fees are dedicated and the receipts will be directed to the operations they support.

A transfer of \$5.0 million from the Health Insurance Contingency is recommended to ease the University into the reality of the reduced SSI.

		FY 201	1-20	12			FY 20	012-2013			FY12
•		Adj for	F	rojected		Draft	Pr	oposed	E	Budget	proj. to
	Re	eductions		Actual		Budget		Adj's	Pi	oposal	FY13
REVENUES								<u>.</u>			
Tuition/Gen Svc Fees (gross)	\$	245,241	\$	236,084	\$2	244,282	\$	-	\$2	44,282	3.5%
Other Fees		25,877		24,866		25,413		-		25,413	2.2%
Total Tuition and Fees	\$	271,118	\$	260,950	\$2	269,695	\$	-	\$2	169,695	3.4%
State Share of Instruction	\$	89,692	\$	90,579	\$	91,090	\$	-	\$	91,090	0.6%
Inc. from Investments/Endow	\$	2,429	\$	2,429	\$	2,429	\$	-	\$	2,429	0.0%
Departmental Sales/Svc Rever		14,249		14,249		14,401		-		14,401	1.1%
Indirect Cost Revenue		4,426		4,600		4,347		-		4,347	-5.5%
Miscellaneous		1,050		900		1,050		-		1,050	16.7%
Total Other Revenue	\$	22,154	\$	22,178	\$	22,227	\$	-	\$	22,227	0.2%
Total Revenue	\$	382,964	\$	373,707	\$:	383,011	\$	-	\$3	83,011	2.5%
Transfers-in	\$	8,400	\$	8,400	\$	-	\$	5,000	\$	5,000	-40.5%
Total Current Resources	\$	391,364	\$	382,107	\$	383,011	\$	5,000	\$3	88,011	1.5%

# FY13 MANDATORY TUITION AND FEES Approved by Board of Trustees on May 2, 2012 meeting

															per credit hour ( > undergrad; > FT ot				-				
			Tuition	Ser (1	eneral vice Fee .2 cr hr max)	(:	cility Fee 12 cr hr max = 222.60)		anspor- tion Fee		Fotal sident	Non- resident Surcharge		otal Non- resident			uition	n	Non- esident ercharge	Ser (1	eneral vice Fee 2 cr hr max)	(1 r	ility Fee 2 cr hr max = 222.60)
Akron	Undergra	aduate <sup>1</sup>	(12-16 credit	hou	rs)																		
F	Y12		\$ 4,001.76	\$	397.92	\$	222.60	\$	150.00	\$ 4	,772.28	\$ 3,961.80	\$	8,734.08		\$	333.48	\$	330.15				
F	Y13		4,141.80		411.84		222.60		155.00	4	,931.24	4,100.40		9,031.64			345.15		341.70				
	(	change	\$ 140.04	\$	13.92	\$	-	\$	5.00	\$	158.96	\$ 138.60	\$	297.56		\$	11.67	\$	11.55				
			3.5%		3.5%		0.0%		3.3%		3.3%	3.5%		3.4%			3.5%		3.5%				
C	it Callaga	. /12 10	aradit havral																				
	nt College 112		<i>credit hours)</i> \$ 3,266.40	ć	210 90	ć	222 60	ċ	150.00	ć ɔ	058.80	\$ 3,738.48	ć	7 607 29		Ś	272.20	ć	311.54				
	Y13		3,380.40	ڔ	331.20	ڔ	222.60	ڔ	155.00		,089.20	3,869.40	ڔ	7,958.60		٦	281.70	ڔ	322.45				
		change		\$	11.40	ς	-	\$			130.40	\$ 130.92	ς	261.32		Ś	9.50	\$	10.92				
	`	Jilail BC	3.5%	7	3.6%	Y	0.0%	Y	3.3%	7	3.3%	3.5%		3.4%		7	3.5%	7	3.5%				
			0.071		0.075		0.071		0.072		0.0,1	0.071					0.071		0.072				
Medin	a County	Univer	sity Center <sup>2</sup> (	Und	ergradua	te:	12-16 crea	lit h	ours)														
FY	Y12		\$ 3,266.40	\$	85.08					\$ 3	,351.48	\$ 3,738.48	\$	7,089.96		\$	272.20	\$	311.54				
FY	Y13		3,380.40		88.08					3	,468.48	3,869.40		7,337.88			281.70		322.45				
	(	change	\$ 114.00	\$	3.00					\$	117.00	\$ 130.92	\$	247.92		\$	9.50	\$	10.92				
			3.5%		3.5%						3.5%	3.5%		3.5%			3.5%		3.5%				
	•																						
	ate³ (9 cr	hr = full	•																				
	Y12		\$ 3,519.00	\$		\$		\$	150.00			\$ 2,506.50	\$	•		\$	391.00	\$	278.50	\$	15.00	\$	18.55
FY	Y13		\$ 3,642.30		139.50	_	166.95	_	155.00		,103.75	2,594.25	_	6,698.00		_	404.70	_	288.25	_	15.50	_	18.55
	(	change	•		4.50	Ş	-	\$		\$	132.80	\$ 87.75		220.55		\$	13.70	Ş	9.75	۶	0.50	Ş	-
			3.5%		3.3%		0.0%		3.3%		3.3%	3.5%		3.4%			3.5%		3.5%		3.3%		0.0%
Law/I	<b>LM⁴</b> (12 c	r hr = fu	ll time)																				
	/12	111 – Ju	\$ 7,590.60	\$	180.00	ς	222 60	ς	150.00	\$ 8	143 20	\$ 5,021.98	ς	13 165 18		\$	632.55	\$	418.50				
	/13		8,066.40	Ψ.	186.00	Ÿ	222.60	Υ	155.00		,630.00	5,273.40		13,903.40		~	672.20	7	439.45				
		change		Ś	6.00	Ś	-	\$			486.80	\$ 251.42		738.23		Ś	39.65	Ś	20.95				
		Ü	6.3%		3.3%		0.0%		3.3%		6.0%	5.0%		5.6%			6.3%		5.0%				
	-		graduate: 12-		redit hou	rs)																	
	Y12		\$ 2,869.68	\$	85.08						,954.76	\$ 3,223.56	\$			\$	239.15	\$	268.63				
F	Y13		2,970.24		88.08						,058.32	3,336.36		6,394.68			247.52		278.03				
	(	change	•	\$	3.00					\$	103.56	\$ 112.80		216.36		\$	8.37	\$	9.40				
			3.5%		3.5%						3.5%	3.5%		3.5%			3.5%		3.5%				

Note: Non-resident surcharge is \$1 per credit hour for all students enrolled in on-line degrees and/or certificates (on-line courses only)

 $<sup>^{\</sup>rm 1}$  Akron rates also assessed to baccalaureate programs in Summit College

<sup>&</sup>lt;sup>2</sup> Medina County residents pay regular MCUC rate as of Fall '12 (the county residency discount was discontinued after FY12)

<sup>&</sup>lt;sup>3</sup> College of Business courses have a differential above the graduate rate of \$37.50/cr hr in FY12 and \$38.80/cr hr proposed in FY13; Nursing Anesthesia courses have a differential above the graduate rate of \$80.35/cr hr in FY12 and \$83.15/cr hr proposed in FY13.

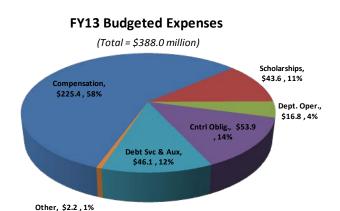
<sup>&</sup>lt;sup>4</sup> School of Law tuition for students enrolled prior to Fall '09 is proposed to increase 6.3% from \$599.25/cr hr to \$637.25/cr hr and the related Non-resident Surcharge is proposed to increase 5% from \$396.25/cr hr to \$416.10/cr hr.

### FY13 DEDICATED FEES (Approved 5/2/12 and proposed 6/13/12 as indicated)

Dedicated Fee	FY12 Est.	FY13 Budget	What	Who Pays (FY13 approved or proposed rates)	Distribution of Receipts
General Service Fee APPROVED	\$17,550,000	\$18,160,000	Mandatory fee assessed to all credit courses.	Main campus undergraduate: \$34.32/cr hr (capped at 12 credit hours); Main campus graduate and law: \$15.50/cr hr (capped at 12 credit hours)	Intended to support student activities and programming, including athletics, health services, intramural activities and student groups.
Course Fee PROPOSED	3,100,000	3,334,000	Assessed by individual departments to address the incremental cost of consumables related to the instructional function of the specific course.	If a course has an associated course fee, all students taking the course will be assessed the fee. The rates vary depending on types and costs of course materials.	All course fees are distributed to either the department or college offering the course.
Facility Fee APPROVED - no change	10,500,000	10,500,000	Implemented to support the debt and operations of the Student Union and the Student Recreation and Wellness Center.	All main campus students pay \$18.55 per credit hour up to a maximum of twelve credit hours, or \$222.60 per term.	Debt and operational support components are transferred to the Student Union and the SRWC. The remaining funds are set aside for contingency purposes for those facilities only.
Library Fee APPROVED - no change	1,280,000	1,280,000	To build sufficient collections to support the curriculum through investments in journals, books, online electronic resources and media collections.	\$3 assessed to all Akron non- freshmen, non-Law students. (\$2 for Summit College)	All library fees are distributed directly to Bierce Library.
Technology Fees APPROVED - no change	6,350,000	6,350,000	This fee was implemented to accommodate the growing costs of technology and the related infrastructure. When implemented, a study was done to determine which course fees were used to pay for course-related technology. Those course fees were eliminated and the 35% distribution was to offset existing academic technology needs at the time. The IT component (65%) is used to support the infrastructure and supplement technology needs as they arise.	Non-freshman undergraduates \$13.20 /credit hour; graduate and law students \$16.25 / credit hour.	Technology fees are distributed two times during the year. In total, IT receives 65% of the total technology fees collected. The remaining 35% is distributed to the Provost. The Provost distributes the summer and fall component to the colleges based on changes in enrollment. The spring collections (net of any summer/fall adjustments) are distributed by the Provost based on need as submitted in requests/ proposals primarily from the academic areas.
Engineering Infrastructure Fee PROPOSED	500,000	664,000	To provide up-to-date software and equipment required to train students appropriately in this highly technical discipline with rapidly changing technology needs.	\$20 / credit hour on all College of Engineering courses.	All engineering infrastructure fees are distributed directly to the College of Engineering.
Career Advantage Program Fee PROPOSED	887,000	1,280,000	To support the Career Advantage Network which provides opportunities for internships, co-ops, practicum, clinical/field-based experiences, student teaching, service-learning, etc.	\$3.00 / credit hour for all non- freshman undergraduate students.	All career advantage program fees are distributed directly to the Career Advantage Network for operating support.
Developmental Support Fee PROPOSED	170,000	170,000	Supports developmental course-related tutoring and advising.	\$10 / credit hour for all developmental (or remedial) courses only.	All developmental support fees are distributed directly to the program account.

Grand Total \$40,337,000 \$41,738,000

#### **EXPENDITURES (\$ in 000's)**



The FY13 proposed expenditure budget of \$388.0 million represents a reduction of \$3.4 million from the current year approved budget. The largest component of the increase is within the compensation areas. In addition to the contracted salary adjustments, a salary pool is provided for the remaining qualified employees. This increase is partially offset by the projected savings of at least \$3 million from managing attrition in the new fiscal year.

Fringe benefit costs are relatively flat. A combination of retirement costs, and

increased fee remissions are the main growth areas. However these are offset by a reduction in the health insurance budget.

While departmental non-personnel operating budgets are budgeted to remain relatively flat, centrally obligated expenses will experience significant growth primarily in the area of scholarships.

Departmental reallocations of \$6 million are required to maintain a balanced budget.

Transfers-out are expected to decrease more than \$2.7 million below the FY12 budget. The bulk of this decline (\$3.0 million) is related to temporary suspension of the transfer to the budget stabilization fund (\$2.0 million) and reduction of transfer to plant funds (\$1.0 million, or 50%). The increase in support to Athletics is mostly offset by the reduction in payment for the UAF line of credit.

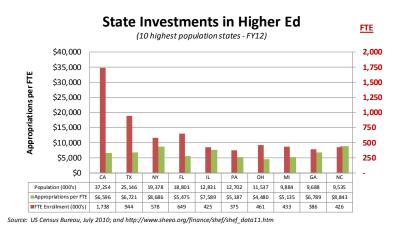
		FY 2011-2012						Adj.		
·		Adj for	P	rojected		Draft	P	roposed	Budget	FY12 to
	Re	ductions		Actual	_	Budget		Adj's	Proposal	FY13
EXPENDITURES										
Total payroll	\$	162,618	\$	160,021		\$169,900	\$	(3,000)	\$166,900	4.3%
Fringe Benefits		59,251		55,000	_	58,734		(210)	58,524	6.4%
<b>Total Compensation</b>	\$	221,869	\$	215,021		\$228,634	\$	(3,210)	\$225,424	4.8%
Nonpersonnel operating	\$	67,743	\$	61,716		\$ 69,062	\$	(879)	\$ 62,183	0.8%
Scholarships		39,321		43,685		43,575		0	43,575	-0.3%
Utilities		9,000		7,900		8,500		-	8,500	7.6%
Reallocations TBD		2,358		-		-		(6,000)	-	
Total nonpersonnel	\$	118,423	\$	113,301	_	\$121,137	\$	(6,879)	\$114,257	0.8%
Aux. Support (incl. debt svc.)	\$	36,860	\$	38,622		\$ 38,147	\$	-	\$ 38,147	-1.2%
Set-aside for Law bldg		807		807		1,245		-	1,245	54.3%
Debt service (excl. aux.)		9,005		9,734		8,788		(850)	7,938	-18.4%
Budget stabilization fund		2,000		2,000		2,000		(2,000)	(0)	-100.0%
Other		2,400		2,440		2,400		(1,400)	1,000	-59.0%
Total transfers out	\$	51,072	\$	53,603	_	\$ 52,580	\$	(4,250)	\$ 48,330	-9.8%
Total expenditures	\$	391,363	\$	381,924	-	\$402,350	\$	(14,340)	\$388,011	1.6%
Net Surplus/Deficit	\$	0	\$	182	-	\$ (19,339)	\$	19,340	\$ 0	-99.8%

Details of revenue and expense budgets are highlighted later in this document.

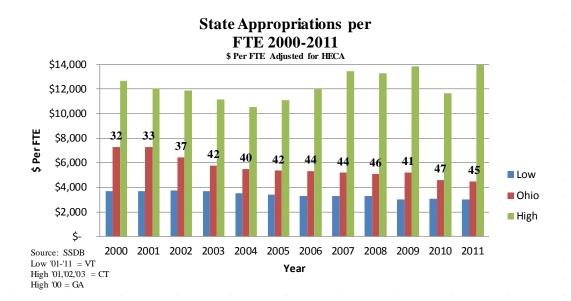
#### **OHIO RANKING AMONG THE 10 MOST POPULOUS STATES**

A comparison of the ten most populous states reveals that the appropriations per student FTE vary widely. For FY11 Ohio's \$4,480 per student is the lowest, coming in under Michigan's second lowest \$5,135. Within this group, the state of North Carolina provides the greatest support per student at \$8,843.

Another interesting graphic depicts the ten-year trend in Ohio's appropriation per FTE as it relates to the highest and lowest in the continental United States.



While Vermont is consistently the lowest, the highest varies between Connecticut, Georgia and Wyoming. Ohio has ranged from thirty-second in 2000 to an unfortunate forty-fifth in 2011.



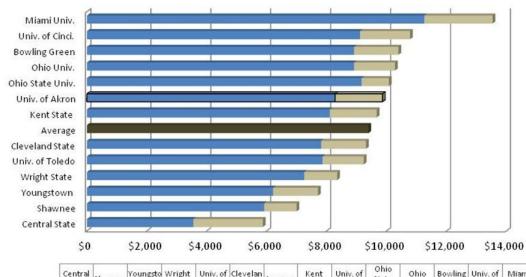
### **2011 STATE APPROPRIATIONS PER STUDENT FTE**

From lowest to highest by state													
Rank	State	*\$/FTE	Rank	State	*\$/FTE								
50	Vermont	3,025	25	Missouri	5,998								
49	New Hampshire	3,067	24	Idaho	6,282								
48	Colorado	3,774	23	Oklahoma	6,338								
47	South Carolina	4,364	22	Maine	6,339								
46	Oregon	4,427	21	Tennessee	6,416								
45	Ohio	4,480	20	Kentucky	6,491								
44	Montana	4,631	19	North Dakota	6,492								
43	Indiana	4,772	18	Wisconsin	6,539								
42	South Dakota	4,818	17	California	6,596								
41	West Virginia	4,859	16	Texas	6,721								
40	Iowa	4,884	15	Massachusetts	6,742								
39	Michigan	5,135	14	Georgia	6,789								
38	Pennsylvania	5,187	13	Maryland	6,838								
37	Rhode Island	5,205	12	Louisiana	6,904								
36	Minnesota	5,221	11	Nevada	7,081								
35	Virginia	5,225	10	New Jersey	7,155								
34	Alabama	5,315	9	Nebraska	7,345								
33	Utah	5,338	8	Illinois	7,589								
32	Florida	5,475	7	New Mexico	7,791								
31	Mississippi	5,525	6	New York	8,686								
30	Kansas	5,531	5	North Carolina	8,843								
29	Delaware	5,697	4	Connecticut	10,024								
28	Washington	5,708	3	Hawaii	10,378								
27	Arkansas	5,810	2	Wyoming	13,945								
26	Arizona	5,863	1	Alaska	14,837								

#### PROJECTED UNDERGRADUATE TUITION AND FEES

### FY13 Annualized Undergraduate T&F

Source: OBOR Fall 2011 Survey of Student Charges adj. 3.5%



	Central State	Shawnee	Youngsto wn	Wright State	Univ. of Toledo	Clevelan d State	Average	Kent State	Univ. of Akron	Ohio State Univ.	Ohio Univ.	Bowling Green	Univ. of Cinci.	Miami Univ.
■Tuition	3,550	5,918	6,216	7,253	7,864	7,818	7,875	8,106	8,284	9,166	8,914	8,915	9,113	11,261
■Gen/Other	2,320	1,081	1,495	1,099	1,374	1,499	1,518	1,567	1,578	910	1,369	1,480	1,670	2,277
Total	5,871	6,999	7,711	8,352	9,238	9,317	9,722	9,673	9,862	10,076	10,284	10,396	10,784	13,538

#### **EXPENDITURE COMPONENTS: FY03 vs. FY13**

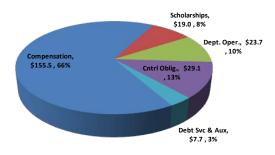
Over time, the components of the unrestricted general fund budget have shifted quite noticeably. The largest shift is in the compensation area. In FY03, compensation made up about 66% of the budget, however in FY13, compensation expenses are only 58%. Scholarships have increased from 8% to 11%; while the departmental operating budgets have decreased from 10% of the budget to only 4%.

Debt service and auxiliary support have increased the most of all components and this is primarily due to the funding of the Landscape for Learning as well as a shift in the accounting for the Athletic support. In FY03, the general fund support of Athletics was reflected as a deduction from the general service fee. Reporting has changed and currently the general fee is reported as a gross amount and the support to Athletics is reflected as a transfer out.

The following pages highlight more specific details of the various revenue and expense components of the FY13 budget and the relevant changes from FY12 budget.

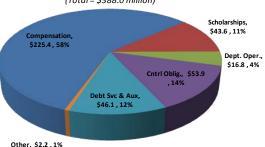
#### **FY03 Budgeted Expenses**

(Total = \$237.8 million)



#### **FY13 Budgeted Expenses**





### **COMPENSATION SUMMARY (\$ in 000's)**

Note: full-time compensation budgets are a moving target as hires and separations occur on a daily basis. Discrepancies between the budgeted details are accounted for within the net of all full time filled and vacant positions.

The full-time compensation category includes the filled regular full-time faculty, staff and contract professional positions as projected effective July 1, 2012. The faculty budget includes the allocation of recently awarded retention, tenure and promotions.

In addition to the FY12 expected attrition savings of \$2.0 million, the FY13 budget also includes \$3.0

			F						
	F	Y12 Adj	Base	Ρ	roposed	Р	roposed		
		Budget	Budget		Adj's		Budget	Dif	ference
Full-time compensation									
Faculty	\$	65,818	\$ 66,765	\$	-	\$	66,765	\$	947
Contract professionals		23,934	25,368		-		25,368		1,434
Staff		32,705	33,167		-		33,167		462
Vacant positions		6,641	8,999		-		8,999		2,358
Vacancy savings		(2,000)	(2,000)		(3,000)		(5,000)		(3,000)
Academic investment		495	375		-		375		(120)
Stipends-regular		400	400		-		400		-
subtotal FT	\$	127,993	\$ 133,073	\$	(3,000)	\$	130,073	\$	2,080
Other personnel									
Departmental sales	\$	3,826	\$ 3,850	\$	-	\$	3,850	\$	24
Part time faculty		9,699	10,149		-		10,149		450
Summer faculty		5,150	5,450		-		5,450		300
Overload		200	200		-		200		-
Retention, promotion, tenure		-	-		-		-		-
Part time staff		857	857		-		857		-
Overtime staff		340	340		-		340		-
Salary raise pool		4,910	6,338		-		6,338		1,427
GA Stipends (incl. college suppl.)		9,144	9,144		-		9,144		-
Position contingency reserve		500	500		-		500		-
Enrollment stipends		-	-		-		-		-
subtotal other	\$	34,625	\$ 36,826	\$	-	\$	36,826	\$	2,201
Total compensation	\$	162,618	\$ 169,900	\$	(3,000)	\$	166,900	\$	4,282

million in expected savings from managed attrition and limited strategic hiring.

Other personnel categories are expected to remain relatively flat with the exception of part-time and summer faculty, which exceeded FY12 budget, and the raise salary pool which is sufficient to fund the contractual obligations as well as increases to remaining qualifying employees.

### FRINGE BENEFITS (\$ in 000's)

				FY 2	2012-2013	,			
	F	Y12 Adj	Base	P	roposed	P	roposed		
		Budget	 Budget		Adj's	E	Budget	get Differ	
Retirement Systems	\$	21,095	\$ 22,056	\$	(210)	\$	21,846	\$	751
Min. Base-SERS surcharge		400	400		-		400		-
Workers compensation		570	570		-		570		-
Medicare		1,700	1,800		-		1,800		100
Unemployment		200	150		-		150		(50)
Group insurance		27,000	25,000		-		25,000		(2,000)
Employee parking permit subsidy		500	500		-		500		-
Empl & dependent fee remissions		5,686	5,766		-		5,766		80
Sick leave liab/vac payoff		600	900		-		900		300
Departmental Sales		1,257	1,318		-		1,318		61
Fringes - raise pool, other		245	275		-		275		31_
Total fringe benefits	\$	59,251	\$ 58,734	\$	(210)	\$	58,524	\$	(727)

While some benefit categories are adjusted to more closely reflect actual projected expenses in FY12, the proposed group insurance budget includes an adjustment to more closely reflect the estimated cost of the second year of the new self-insured program. The program was implemented in January of 2011 and the full-year fiscal experience indicates the budget may have been overstated.

The retirement system and raise pool fringe benefit increases are closely tied to the budgeted salary increases resulting from contractual and proposed raises.

The fee remission increases are partially due to the approved increases in tuition and fees.

### CENTRAL OBLIGATIONS (\$ in 000's) - Part 1

				1	FY 2	2012-2013				
	F	Y12 Adj		Base	P	roposed	P	roposed		
_	E	Budget	- 1	Budget		Adj's	E	Budget	Dif	ference
Scholarships										
Honors scholarship	\$	3,811	\$	3,944	\$	-	\$	3,944	\$	133
Presidential scholarship		1,766		1,828		-		1,828		62
SB 140 - post-secondary		1,275		1,320		-		1,320		45
Student success scholarships		1,685		2,094		-		2,094		409
General academic scholarships		3,715		4,575		-		4,575		860
Scholarships for excellence		1,858		1,923		-		1,923		65
Sr to Sophomore		241		200		-		200		(41)
Early college		741		1,376		-		1,376		635
Law School		2,335		2,482		_		2,482		147
Graduate Asst fee remissions		19,551		21,435		_		21,435		1,884
Other scholarships		2,343		2,396		_		2,396		54
subtotal scholarships	Ś	39,321	\$	43,575	\$	-	\$	43,575	\$	4,253
	•	,	•	,	•		•	,	•	.,
Miscellaneous										
Indirect Cost Distribution	\$	1,590	\$	1,590	\$	-	\$	1,590	\$	-
Underwater reimbursement		-		, -	·	-		, -	·	-
Off-campus credit course suppt		3,500		3,622		_		3,622		123
Utilities - direct exp		12,000		11,500		_		11,500		(500)
Utilities - chargebacks		(3,000)		(3,000)		_		(3,000)		-
Administrative Searches		150		150		_		150		_
Overhead from Auxiliaries		(2,229)		(2,549)		(460)		(3,009)		(779)
Overhead from Dept Sales		(2,223)		(2,545)		(150)		(150)		(150)
·										
Overhead from Wayne College		(300)		(300)		(90)		(390)		(90)
Campus contingency reserve		1,250		1,500		(250)		1,250		-
New building expenses		39		39		-		39		-
Reserve for bad debt		1,400		1,400		-		1,400		-
Projects under \$75k		-		-		-		-		-
University advertising		1,075		1,075		-		1,075		-
Central banking fees		250		250		(50)		200		(50)
Atty General Service Fees		25		25		-		25		-
SEVIS		62		62		-		62		-
Chilled water tank capital lease		574		574		-		574		-
Dept Sales nonpersonnel		9,715		9,705		-		9,705		(10)
Confucius Institute		148		148		-		148		-
BioInnovation Institute		400		400		100		500		100
Black Male Summit		100		100		(50)		50		(50)
Choose Ohio First		200		350		-		350		150
Rad Tech Reimbursement to Child		485		485		-		485		-
Line of Credit - UAF - real estate		-		-		-		-		-
Research initiative		4,600		4,600		-		4,600		_
ADA - maint/renovations		-		-		_		-		_
Strategic Investments		2,000		2,000		411		2,411		411
Technology set-aside		950		950		-		950		-
Technology fund		1,020		1,020		_		1,020		_
Reallocations TBD		2,358		-,020		_		-,020		(2,358)
subtotal misc	Ś	38,361	\$	35,697	\$	(539)	Ś	35,157	\$	(3,204)
Subtotal IIIISC	Y	30,301	Y	33,037	Y	(333)	Y	33,137	Y	(5,204)

The FY13 budget includes the second year of the new strategic initiative scholarships as we strive to improve our institutional persistence through targeted enrollment.

The scholarship budgets reflect increases tied to the board-approved tuition and fee increases. The graduate assistant fee remissions are also increased to reflect an adjustment (\$1.2 million) to FY12 actual expense.

The FY13 budget projects utility savings (\$500k) and proposed increased overhead assessed to auxiliaries (\$460k), departmental sales (\$150k) and Wayne College (\$90k).

As a part of the proposed \$1.5 million in continuing obligations reductions, the campus contingency reserve is reduced from \$1.5 million to \$1.25 million.

### CENTRAL OBLIGATIONS (\$ in 000's) - Part 2

					FY 2	2012-2013				
	F	Y12 Adj		Base	Р	roposed	Pi	roposed	•	
_	E	Budget	E	Budget		Adj's	E	Budget	Dif	ference
Supplies & Services										
Insurance	\$	696	\$	696	\$	-	\$	696	\$	-
External Auditing		201		211		-		211		10
Property Tax Assessments		144		144		-		144		-
Legal - Counsel		1,250		1,250		(150)		1,100		(150)
Legal - Settlements		250		250		(50)		200		(50)
Legal - Patents		1,400		1,400		(110)		1,290		(110)
SEA - Stdnt Extracurricular Act.		794		794		-		794		-
University General Memberships		400		400		-		400		-
Upward Bound-Addl Step Stdnts		9		9		-		9		-
Commencement		223		223		-		223		-
Brennan Chair Matching		45		45		-		45		-
Campus Consultants		100		100		(30)		70		(30)
Allied Health Services		188		188		-		188		-
Gov't Relations		270		270		-		270		
subtotal supplies	\$	5,970	\$	5,980	\$	(340)	\$	5,640	\$	(330)
Dedicated fee operations										
Course Fees	\$	3,269	\$	3,334	\$	-	\$	3,334	\$	65
Info Tech Fee		6,524		6,350		-		6,350		(174)
Engineering Infrastructure Fee		482		664		-		664		182
Developmental Support Fee		198		170		-		170		(28)
Career Advantage Fee		765		1,064		-		1,064		299
Library Fee		1,355		1,280		-		1,280		(75)
TK20 & UG Applic Fee		215		215		-		215		(0)
subtotal dedicated fees	\$	12,808	\$	13,077	\$	-	\$	13,077	\$	268
Total Central Obligations	\$	96,461	\$	98,328	\$	(879)	\$	97,448	\$	1,867

### TRANSFERS-OUT (\$ in 000's)

					FY 2	012-2013				
	F۱	Y12 Adj		Base	Pı	oposed	P	roposed		
	E	Budget	E	Budget		Adj's	E	Budget	Di	fference
Auxiliary support										
Student Union-oper. & debt svc.	\$	4,819	\$	4,829	\$	-	\$	4,829	\$	11
St. Rec & Wellness-oper. & debt sv		4,061		4,262		-		4,262		201
Set-aside for Facility fee reserve		2,426		1,409		-		1,409		(1,017)
Intercollegiate athletics		18,507		20,418		-		20,418		1,911
Stadium Operations (incl debt)		3,523		3,520		-		3,520		(3)
Athletic Facilities - fieldhouse		811		827		-		827		16
Parking Services		-		-		-		-		-
EJ Thomas PAH - oper. & debt svc.		2,114		2,282		-		2,282		168
Residence Life Support		600		600		-		600		-
subtotal auxiliary	\$	36,860	\$	38,147	\$	-	\$	38,147	\$	1,287
Debt service										
Debt service Series 1997a	\$	329	\$	116	\$	-	\$	116	\$	(213)
Debt service Series 1999a		2,265		2,269		-		2,269		4
Debt Service 2008		3,036		3,037		-		3,037		1
Debt Svc-Auburn W Tower 2004		92		92		-		92		(0)
Debt Service Polymer Annex (1999		131		131		-		131		(1)
UAF Line of Credit		1,518		1,518		(850)		668		(850)
Refinancing Adjustment		1,634		1,626		-		1,626		(8)
subtotal debt service	\$	9,005	\$	8,788	\$	(850)	\$	7,938	\$	(1,067)
Other										
Plant funds	\$	2,000	\$	2,000	\$	(1,000)	\$	1,000	\$	(1,000)
Law tuition diff to plant funds		807		1,245		-		1,245		438
Budget stabilization fund		2,000		2,000		(2,000)		(0)		(2,000)
Real estate tax agreement-Akron		400		400		(400)		-		(400)
subtotal other	\$	5,207	\$	5,645	\$	(3,400)	\$	2,245	\$	(2,962)
Total transfers-out	\$	51,072	\$	52,580	\$	(4,250)	\$	48,330	\$	(2,742)

For the most part, transfers to auxiliaries are fairly flat with FY12. The two areas of greatest change are:

- Athletics increase to support tuition-related increases in scholarships, and salary pool and other contractual obligations
- Facility fee reserve
   the reserve is the uncommitted portion of the collections.
   FY12 was overstated as the enrollment projections were not realized.

Transfers to plant funds and the budget stabilization fund are temporarily suspended. It is the plan to reinstate these transfers in future budget years as the funds become available.



### **AKRON AUXILIARIES**

#### **FY13 AKRON AUXILIARIES SUMMARY**

**Auxiliary Operation** 

Akron Campus:

ı	Revenues	Ti	ransfers-In		TOTAL
	1,791,052	¢	4,829,399	Ś	6,620,451
•	0.724.032	ڔ	4,023,333	٦	0,020,431

**Revenues and Transfers-In** 

Total Akron Campus	\$ 65,2	184,401	\$ 36,738,190	\$ 101,922,591
nee a vveimess sve		300,237	4,201,343	4,030,200
Rec & Wellness Svc		568,257	4,261,949	4,830,206
Telecommunications	3,3	311,950	-	3,311,950
Dining Services	19,3	368,723	-	19,368,723
E. J. Thomas PAH	7	756,600	2,282,270	3,038,870
InfoCision Stadium	1,8	324,942	3,520,076	5,345,018
Res Life and Housing	22,9	989,857	600,000	23,589,857
Intercollegiate Athletics	4,8	348,189	21,244,496	26,092,685
Parking Systems	9,7	724,831	-	9,724,831
Student Union	\$ 1,7	791,052	\$ 4,829,399	\$ 6,620,451
/ III on campus				

**Expenditures and Transfers-Out** Operating Capital Debt **Auxiliary Operation** Expenditures Expenditures Service Scholarships **Transfers-Out TOTAL** Akron Campus: Student Union \$ 3,897,207 \$ 2,758,275 (35,031) 6,620,451 **Parking Systems** 5,031,085 4,443,746 250,000 9,724,831 Intercollegiate Athletics 17,171,950 1,788,110 7,132,625 26,092,685 Res Life and Housing 13,423,305 10,166,552 23,589,857 5,345,018 InfoCision Stadium 941,856 4,350,453 52,709 E. J. Thomas PAH 2,777,054 319,700 3,096,754 **Dining Services** 437,386 18,152,783 778,554 19,368,723 Telecommunications 2,334,929 946,500 30,521 3,311,950 Rec & Wellness Svc 3,224,438 1,605,768 4,830,206 **Total Akron Campus** \$ 66,954,607 946,500 \$ 26,241,679 \$ 7,132,625 705,064 \$ 101,980,475

#### STUDENT UNION

#### **KEY ASSUMPTIONS:**

#### **Revenues and Transfers-In:**

- Proposed Facility Fee Transfer of \$1,729,139 for operations and \$2,758,275 for Debt Service.
   An additional \$341,985 of the Facility Fee will be transferred into Off Campus Student Services (OCSS).
- Revenue budget totals \$1.79 million, which includes \$760K from Bookstore, \$555K from Auxiliary Business Services
  and approximately \$472K combined for Subway, Computer Solutions, PNC Bank, Game room usage and facility rentals.

- Salaries and fringe benefit expenses represent over 37% of the operational budget (excluding debt service).
- Maintenance expenses, including \$533K for utilities, represent 30% of the operational budget (excluding debt service).
- Facility debt service of nearly \$2.76 million (along with matching facility fee transfer-in) is reflected in Student Union auxiliary budget.

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
REVENUES	\$1,834,741	\$1,782,353	\$1,791,052	0.49%
TRANSFERS-IN				
Transfer-In from Facility Fee - Operations	\$1,534,275	\$2,071,124	\$2,071,124	0.009
Transfer-In from Facility Fee - Debt Service	\$2,981,591	\$2,747,727	\$2,758,275	0.389
Transfer-In for Encumbrances	22,382	0	0	n/
Transfer-In from Prior Year Surplus		0	0	n/
Subtotal	\$4,538,248	\$4,818,851	\$4,829,399	0.229
TOTAL REVENUES/TRANSFERS-IN	\$6,372,989	\$6,601,204	\$6,620,451	0.299
<u>EXPENDITURES</u>				
Operating Expenditures*	\$2,115,038	\$2,634,831	\$2,719,115	3.209
Maintenance*	1,158,416	1,218,646	1,178,092	-3.33
Capital Projects	0	0	0	0.009
Debt Service	2,981,590	2,747,727	2,758,275	0.389
Subtotal	\$6,255,044	\$6,601,204	\$6,655,482	0.829
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$67,635	\$0	\$0	n/
Transfer-Out to Subsequent Year			0	
Transfer-Out to Fund Balance (projected)		0	-35,031	
Subtotal	\$67,635	\$0	-\$35,031	n/
TOTAL EXPENDITURES/TRANSFERS-OUT	\$6,322,679	\$6,601,204	\$6,620,451	0.299
NET SURPLUS(DEFICIT)	\$50,310	\$0	\$0	n/
BEGINNING FUND BALANCE, July 1	\$879,766	\$930,076	\$930,076	0.009
ENDING FUND BALANCE, June 30	\$930,076	\$930,076	\$930,076	0.009
Ending Fund Balance as a % of Revenues	50.69%	52.18%	51.93%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### **PARKING SERVICES**

#### **KEY ASSUMPTIONS:**

#### Revenues and Transfers-In:

- Proposed increase of \$5 in Transportation Fee for both Academic year (\$150 to \$155) and Summer (\$110 to \$115).
- Projected surplus of \$250,000 for the year to assist with future capital project costs.

- Debt Service payments total \$4.44 million approximately 46% of the budget.
- The budget includes utility costs for all decks and lots approximately \$553,000..
- Total budget for FY13 is less than FY12 as there are no major deck capital repair projects scheduled at this time. In FY12, there has been nearly \$1.5 million expended towards such expenses (funded via carryover from FY11 to FY12).

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
<u>REVENUES</u>	\$9,558,297	\$9,670,896	\$9,724,831	0.56%
TRANSFERS-IN				
Transfer-In from General Fund				n/a
Transfer-In from Prior Year Surplus/Fund Balance	671,105	317,149		-100.00%
Subtotal	\$671,105	\$317,149	\$0	-100.00%
TOTAL REVENUES/TRANSFERS-IN	\$10,229,402	\$9,988,045	\$9,724,831	-2.64%
EXPENDITURES				
Operating Expenditures*	\$3,365,210	\$3,834,081	\$3,812,708	-0.56%
Maintenance	928,593	1,465,860	1,218,377	-16.889
Capital Projects	61,314	0	0	n/s
Debt Service	4,673,316	4,688,104	4,443,746	-5.21%
Subtotal	\$9,028,433	\$9,988,045	\$9,474,831	-5.14%
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$1,478,363	\$0	\$0	n/
Transfer-Out to Subsequent Year	317,149	0	0	n/a
Transfer-Out to Fund Balance (projected)			\$250,000	n/
TOTAL EXPENDITURES/TRANSFERS-OUT	\$10,823,945	\$9,988,045	\$9,724,831	-2.64%
NET SURPLUS(DEFICIT)	-\$594,543	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$931,845	\$337,302	\$337,302	0.00%
ENDING FUND BALANCE, June 30	\$337,302	\$337,302	\$587,302	74.12%
	3.53%	3.49%	6.04%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### INTERCOLLEGIATE ATHLETICS AND FACILITIES

#### KEY ASSUMPTIONS:

#### Revenues and Transfers-In:

- In support of contractual commitments and scholarship (related to tuition/fee) increases, general fund support for Intercollegiate Athletics will be \$19,609,155.
- Based upon scheduling of opponents, net guarantees for Football are reduced \$400K for FY13.
- Gate receipts for men's basketball, football and soccer for FY13 budget have been adjusted to reflect
  actual revenues from the 2011-12 season. Both basketball and soccer had record gate receipts in FY12.

- Compensation (34%), scholarships (28%) and debt service (7.0%) account for nearly 70% of the budget.
- Increased medical claims costs and the rising cost of travel placing increasing pressure on the Athletics budget.
- \$899,942 of football ticket sales, Z Fund donations, and concessions allocated for InfoCision Stadium debt. Failure
  reach these revenues places additional strain on the Stadium auxiliary, or the need to host more special events.
- Fieldhouse debt service of \$827k (along with matching transfer-in) is reflected in the Facilities portion
  of the Athletics budget.
- Imminent concerns: NCAA proposal to provide scholarship athletes additional \$2k stipend (potential total cost \$400K per year) and the need for new turf in the Fieldhouse and at Schrank Field (combined, minimum \$1.2 millio

FINANCIAL SUMMARY:	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
REVENUES				
Revenues (i.e. ticket sales, fundraising)	\$3,665,912	\$3,993,331	\$3,758,189	-5.89%
Guarantees	739,000	1,200,000	950,000	-20.83%
General Fund Support				
Facilities Revenue	254,184	140,000	140,000	0.00%
Subtotal	\$4,659,096	\$5,333,331	\$4,848,189	-9.10%
TRANSFERS-IN				
Transfer In - Athletics support	\$17,698,300	\$17,698,300	\$19,609,155	10.80%
Transfer In - Facilities support	\$808,541	\$808,541	\$808,541	0.00%
Transfers In - Fieldhouse Debt Service	\$796,986	\$810,643	\$826,800	1.99%
Transfer-In for Encumbrances	19,018	0	0	n/a
Transfer-In from Prior Year	0			n/a
Subtotal	\$19,322,845	\$19,317,484	\$21,244,496	9.98%
TOTAL REVENUES/TRANSFERS-IN	\$23,981,941	\$24,650,815	\$26,092,685	5.85%
<u>EXPENDITURES</u>				
Compensation	\$8,318,457	\$8,641,779	\$8,885,639	2.82%
Scholarships	5,584,672	6,480,747	7,132,625	10.06%
Guarantees	586,900	651,350	812,000	24.66%
InfoCision Stadium Support (debt)	590,089	949,489	899,942	-5.22%
Other Debt Service	131,740	122,810	61,368	-50.03%
Other Operating Expenditures	6,747,300	6,004,967	6,470,280	7.75%
Facilities Operations/Maintenance	1,153,225	989,030	1,004,031	1.52%
FieldHouse Debt Service	796,986	810,643	826,800	1.99%
Subtotal	\$23,909,369	\$24,650,815	\$26,092,685	5.85%
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$13,571	\$0	\$0	n/a
Transfer-Out to Subsequent Year	0		0	n/a
Subtotal	\$13,571	\$0	\$0	n/a
TOTAL EXPENDITURES/TRANSFERS-OUT	\$23,922,940	\$24,650,815	\$26,092,685	5.85%
NET SURPLUS(DEFICIT)	\$59,001	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$0	\$59,001	\$59,001	0.00%
ENDING FUND BALANCE, June 30	\$59,001	\$59,001	\$59,001	0.00%
Ending Fund Balance as a % of Revenues	1.27%	1.11%	1.22%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### **RESIDENCE LIFE AND HOUSING**

#### **KEY ASSUMPTIONS:**

#### **Revenues and Transfers-In:**

- The 2012-13 budget assumes an occupancy rate of 94% (academic year).
- Proposed rate increases of 3% for several buildings, equaling FY13 rates of:
  - \$6,306 Spanton doubles, Richie, Orr, and Sisler-McFawn Halls
  - \$6,625 Quaker Square, Townhouses, and Bulger/Spanton Suites
  - \$7,058 Honors, Exchange Street, Spicer, and South Halls double room
- Rates for Honors, Exchange Street, Spicer, and South Halls single room (\$8,484) and apartment (\$8,864) remain unchanged.
- Rates for Gallucci and Grant (\$5,830), and Gallucci triple (\$5,410) remain unchanged 0% increase.
- General Fund support of \$600,000 proposed to offset \$1.7 million debt payment for Honors Complex.
- Revenue projections based upon 3350 beds with the addition of South Hall, and the re-configuration of other buildings to the designed occupancy, resulting in more attractive and student friendly living environments.

- Debt service payments now account for over 43% (\$10.2 million) of the \$23.6 million Housing budget.
- As facilities are added and continue to age, maintenance costs will continue to consume an increasing amount of resources.
   Of particular concern is the condition of Quaker (since acquisition) and Honors (as it is now eight years old).
- Maintenance expenses of \$6.97 million account for nearly 30% of the expense budget. Within that amount is \$1.9 million for utilities.

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
<u>REVENUES</u>	\$19,158,645	\$20,167,877	\$22,989,857	13.99%
TRANSFERS-IN				
Transfer-In for Encumbrances Transfer-In from Fund Balance	\$184,213			n/
Transfer-In from Current Unrestricted Fund	600,000	600,000	600,000	0.009
Subtotal	\$784,213	\$600,000	\$600,000	
TOTAL REVENUES/TRANSFERS-IN	\$19,942,858	\$20,767,877	\$23,589,857	13.59%
EXPENDITURES				
Operating Expenditures*	\$5,555,862	\$6,277,537	\$6,451,645	2.779
Maintenance	6,533,804	6,328,355	6,971,660	10.179
Capital Projects				n/
Debt Service	8,202,171	8,161,985	10,166,552	24.569
Subtotal	\$20,291,837	\$20,767,877	\$23,589,857	13.599
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$40,546			n/
Transfer-Out to Subsequent Year			<del></del>	n/
Subtotal	\$40,546	\$0	\$0	n/
TOTAL EXPENDITURES/TRANSFERS-OUT	\$20,332,383	\$20,767,877	\$23,589,857	13.599
NET SURPLUS(DEFICIT)	-\$389,525	\$0	\$0	n/
BEGINNING FUND BALANCE, July 1	\$5,223,657	\$4,834,132	\$4,834,132	0.009
ENDING FUND BALANCE, June 30	\$4,834,132	\$4,834,132	\$4,834,132	0.00%
Ending Fund Balance as a % of Revenues	25.23%	23.97%	21.03%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### **INFOCISION STADIUM**

#### **KEY ASSUMPTIONS:**

### Revenues and Transfers-In:

General Fund	\$3,520,076
Naming Rights	\$865,000
Z Fund	\$352,860
Concessions	\$102,000
50% Football Ticket Sales	\$445,082
Special Events	60,000
TOTAL	\$5,345,018

- Debt payment to be \$4.3 million for the remainder of the payment schedule.
- Maintenance and Operating costs seem to be consistently around \$1.0 million (in addition to the debt payment).
- Utilities (\$450,000) and Grounds/PFOC (\$200,000) account for approximately 65% of the non-debt service costs.
- A balanced budget is highly dependent on Football ticket sales, associated concessions, and related Z Fund revenues.

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
<u>revenues</u>	\$1,534,152	\$1,874,489	\$1,824,942	-2.64%
TRANSFERS-IN				
Transfer-In from Current Unrestricted Fund	3,821,803	3,522,857	3,520,076	-0.08%
Transfer-In for Encumbrances		0	0	n/a
Transfer-In from Prior Year Surplus		0	0	n/a
Subtotal	\$3,821,803	\$3,522,857	\$3,520,076	-0.08%
TOTAL REVENUES/TRANSFERS-IN	\$5,355,955	\$5,397,346	\$5,345,018	-0.97%
<u>EXPENDITURES</u>				
Operating Expenditures*	\$557,653	\$524,213	\$511,657	-2.40%
Utilities	441,724	477,141	430,199	-9.84%
Capital Projects	4.256.452	4 255 502	4 250 452	n/a
Debt Service Subtotal	4,356,153	4,355,503	4,350,453	-0.12%
	\$5,355,530	\$5,356,857	\$5,292,309	-1.20% n/a
<u>TRANSFERS-OUT</u> Transfer-Out for Encumbrances	\$425	\$0	\$0	n/a
Transfer-Out to Athletics for Special Event	7	40,489	52,709	30.18%
Subtotal	\$425	\$40,489	\$52,709	30.18%
TOTAL EXPENDITURES/TRANSFERS-OUT	\$5,355,955	\$5,397,346	\$5,345,018	-0.97%
NET SURPLUS(DEFICIT)	\$0	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$0	\$0	\$0	n/a
ENDING FUND BALANCE, June 30	\$0	\$0	\$0	n/a
Ending Fund Balance as a % of Revenues	0.00%	0.00%	0.00%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### **EJ THOMAS PERFORMING ARTS HALL**

#### **KEY ASSUMPTIONS:**

#### **Revenues and Transfers In:**

- The transfer in from the general fund assumes a restoration of recent permanent budget redudctions, totalling \$169,614
- Due to both end of and decline of endowments, general fund will also cover debt service (\$319.7K).
- The budget also assumes a \$160K transfer in for Plant Funds.
- Numerous rental rate increases primarily for commercial/off campus organizations were approved in FY12, to be
  effective FY13.

- Realistically, the organization is unable to submit an honest balanced budget. To reduce expenses further would require stoppage of programming and a re-consideration of the "Landlord Only" model.
- Personnel expenses account for approximately 35% of the budget. Other major expense items include Artist Fees, Advertising, Maintenance, and Debt Service.

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
<u>REVENUES</u>	\$1,010,427	\$963,871	\$756,600	-21.50
TRANSFERS-IN				
Transfer-In from Current Unrestricted Fund	\$1,712,570	\$1,382,956	\$1,962,570	41.91
Transfer-In - Offset Debt	\$346,582	\$321,287	\$319,700	-0.49
Transfer-In - Offset Endowment	\$0	\$250,000		-100.00
Transfer-In for Encumbrances	24,174			n
Tr-In from Prior Year Surplus/Fund Balance	0	0	0	n
Subtotal	\$2,083,326	\$1,954,243	\$2,282,270	16.79
TOTAL REVENUES/TRANSFERS-IN	\$3,093,753	\$2,918,114	\$3,038,870	4.14
<u>EXPENDITURES</u>				
Operating Expenditures*	\$2,451,684	\$2,321,255	\$2,493,820	7.4
Maintenance	237,603	275,572	283,234	2.7
Capital Projects				r
Debt Service	346,582	321,287	319,700	-0.4
Subtotal	\$3,035,869	\$2,918,114	\$3,096,754	6.1
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$0	\$0	\$0	r
Transfer-Out to Subsequent Year	0	0	0	r
Transfer-Out to Fund Balance (projected)			0	
Subtotal	\$0	\$0	\$0	n
TOTAL EXPENDITURES/TRANSFERS-OUT	\$3,035,869	\$2,918,114	\$3,096,754	6.12
NET SURPLUS(DEFICIT)	\$57,884	\$0	-\$57,884	n
BEGINNING FUND BALANCE, July 1	\$0	\$57,884	\$57,884	0.00
ENDING FUND BALANCE, June 30	\$57,884	\$57,884	\$0	-100.00
Ending Fund Balance as a % of Revenues	5.73%	6.01%	0.00%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### **UNIVERSITY DINING AND RETAIL SERVICES**

#### KEY ASSUMPTIONS:

#### Revenues and Transfers-In:

• Proposed board increases include:

1) 10 Meal Traditional (3.0%) 4) Unlimited Plus Traditional - **DECREASE of 5.0%** - now less expensive than 2) 15 Meal Traditional Plus (3.5%) the 19 Meal Traditional, and only slightly more than the 15 Meal Tradition

3) 19 Meal Traditional Plus (3.1%) 5) Declining Gold Plan (3.0%)

• Additional commuter plans are available providing flexibility in using Zip Card at various locations (both on and off campus).

• The total budget projects a modest surplus for FY13 of approximately 2.25%.

- Nearly 70% of operating costs come from labor (34%) and costs of goods sold (35%).
- As with all auxiliaries, Institutional Overhead (\$776,000) budgeted at 5% of prior three years revenues.
- With the reallocation of space in the Student Union, debt service has decresed slightly to \$778,000.
- Rent payments provided to other auxiliary operations which have Dining/Retail operations in their facilities, including the Student Union, Residence Life & Housing, and the Student Recreation & Wellness Center.

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
<u>REVENUES</u>	\$16,421,961	\$17,002,130	\$19,368,723	13.92%
TRANSFERS-IN				
Transfer-In for Projects	363,850	0	0	n/a
Transfer-In for Encumbrances	\$262,092	\$0	\$0	n/a
Transfer-In from General Fund	0	0	0	n/a
Subtotal	\$625,942	\$0	\$0	n/a
TOTAL REVENUES/TRANSFERS-IN	\$17,047,903	\$17,002,130	\$19,368,723	13.92%
<u>EXPENDITURES</u>				
Operating Expenditures*	\$15,169,173	\$15,615,178	\$17,737,783	13.59%
Maintenance	428,504	425,000	415,000	-2.35%
Capital Projects	315,908	0	0	n/a
Debt Service	802,013	804,702	778,554	-3.25%
Subtotal	\$16,715,598	\$16,844,880	\$18,931,337	12.39%
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$8,089	\$0	\$0	n/a
Transfer-Out to Subsequent Year	0	0	0	n/a
Transfer-Out to Fund Balance (projected)		157,250	437,386	
Subtotal	\$8,089	\$157,250	\$437,386	178.15%
TOTAL EXPENDITURES/TRANSFERS-OUT	\$16,723,687	\$17,002,130	\$19,368,723	13.92%
NET SURPLUS(DEFICIT)	\$324,216	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$2,909,598	\$3,233,814	\$3,391,064	4.86%
ENDING FUND BALANCE, June 30	\$3,233,814	\$3,391,064	\$3,828,450	12.90%
Ending Fund Balance as a % of Revenues	19.69%	19.94%	19.77%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### **TELECOMMUNICATIONS**

#### **KEY ASSUMPTIONS:**

#### **Revenues and Transfers-In:**

- No rate increases proposed for FY 2012-13. Full rate schedule included in Miscellaneous Fee schedule, and available upon request.
- Total revenue will be slightly less than FY12, predominately in Fixed equipment and Installation revenue categories.

- The budget includes capital projects totaling approximately \$946,000.
- The debt service budget for FY 2012-13 is \$30,521.
- A balanced budget has been submitted, although the decrease in revenue collections will prevent any additional funds from being added to the existing fund balance.

		Approved	Proposed	
	Actual	Budget	Budget	Percent
	2010-11	2011-12	2012-13	Change
<u>REVENUES</u>	\$3,185,327	\$3,386,000	\$3,311,950	-2.19%
TRANSFERS-IN				
Transfer-In for Encumbrances		\$0	\$0	n/a
Transfer-In from Prior Year Surplus	865,000	0 **	0	n/a
Subtotal	\$865,000	\$0	\$0	n/a
TOTAL REVENUES/TRANSFERS-IN	\$4,050,327	\$3,386,000	\$3,311,950	-2.19%
EXPENDITURES				
Operating Expenditures*	\$2,321,623	\$2,432,357	\$2,334,929	-4.019
Maintenance	0	0	0	n/a
Capital Projects	1,338,688	805,000	946,500	17.58%
Debt Service	30,577	30,577	30,521	-0.18%
Subtotal	\$3,690,888	\$3,267,934	\$3,311,950	1.35%
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$0	\$0	\$0	n/a
Transfer-Out to Subsequent Year	0	0	0	n/a
Transfer-Out to Fund Balance (projected)		118,066	0	
Subtotal	\$0	\$118,066	\$0	-100.00%
TOTAL EXPENDITURES/TRANSFERS-OUT	\$3,690,888	\$3,386,000	\$3,311,950	-2.19%
NET SURPLUS(DEFICIT)	\$359,439	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$743,117	\$1,102,556	\$1,220,622	10.719
ENDING FUND BALANCE, June 30	\$1,102,556	\$1,220,622	\$1,220,622	0.00%
Ending Fund Balance as a % of Revenues	34.61%	36.05%	36.86%	

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable

#### STUDENT RECREATION AND WELLNESS CENTER

#### **KEY ASSUMPTIONS:**

#### **Revenues and Transfers-In:**

- Proposed Facility Fee Transfer of \$2,656,181 for operations, and \$1,605,768 for Debt Service.
- Additional revenues estimated at \$568,257, of which \$300,000 to be from membership sales.

- Salaries and fringe benefit expenses represent 46% of the operational budget (excluding debt service).
- Student Assistant labor accounts for an additional 20% (\$650,000) of the total operational budget. Utilities budget \$526,000 (16%).
- Facility debt service of \$1.6 million (along with matching facility fee transfer-in) is reflected in SRWC auxiliary budget.

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
REVENUES	\$570,164	\$476,340	\$568,257	n/a
TRANSFERS-IN				
Transfer-In from Facility Fee - Operations	\$2,656,181	\$2,446,817	\$2,656,181	8.56%
Transfer-In from Facility Fee - Debt Service	1,711,236	1,614,419	1,605,768	-0.54%
Transfer-In from Prior Year Surplus		0	0	n/a
Transfer-In for Encumbrances	120,304			n/a
Subtotal	\$4,487,721	\$4,061,236	\$4,261,949	4.94%
TOTAL REVENUES/TRANSFERS-IN	\$5,057,885	\$4,537,576	\$4,830,206	6.45%
EXPENDITURES				
Operating Expenditures*	\$1,728,724	\$1,684,477	\$1,905,303	13.119
Maintenance	1,286,028	1,238,680	1,319,135	6.50%
Capital Projects				n/
Debt Service	1,711,236	1,614,419	1,605,768	-0.549
Subtotal	\$4,725,988	\$4,537,576	\$4,830,206	6.45%
<u> FRANSFERS-OUT</u>				
Transfer-Out for Encumbrances	\$143,233	\$0	\$0	n/
Transfer-Out to Subsequent Year			0	n/a
Subtotal	143,233	0	0	n/
TOTAL EXPENDITURES/TRANSFERS-OUT	\$4,869,221	\$4,537,576	\$4,830,206	6.45%
NET SURPLUS(DEFICIT)	\$188,664	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$786,908	\$975,572	\$975,572	0.00%
ENDING FUND BALANCE, June 30	\$975,572	\$975,572	\$975,572	0.00%

<sup>\*</sup> Includes purchases encumbered from prior year, where applicable



### **WAYNE GENERAL FUND**

#### **FY13 WAYNE COLLEGE GENERAL FUND REVENUES**

	2011-12 Approved Budget	2012-13 Budget Request
RESOURCES:		
<b>Tuition and Fees:</b>		
Instructional Fees		
Summer	\$820,000	\$790,000
Fall	4,309,210	4,250,000
Spring	4,305,000	4,147,585
General Service Fees		
Summer	25,000	21,000
Fall	123,000	120,000
Spring	115,000	112,000
<b>Total Undergraduate Tuition &amp; Fees</b>	\$9,697,210	\$9,440,585
Non-Resident Surcharge	\$35,000	\$50,000
Other Fees:		
Career Advantage Fee	45,000	45,000
Administrative Fee	43,000	43,000
Miscellaneous Fees	24,000	24,000
Technology Fees	238,000	238,000
Course Fees	75,000	75,000
<b>Total Other Fees</b>	\$425,000	\$425,000
State Support for Instruction	\$3,588,072	\$3,638,537
Other Sources		
Continuing Education	650,150	689,000
Other Departmental Sales	7,200	4,800
Miscellaneous Revenue	1,000	1,000
<b>Total Other Sources</b>	\$658,350	\$694,800
<b>Total Revenues</b>	\$14,403,632	\$14,248,922
Transfers-In		
Total Transfers-in	\$50,000	\$50,000
<b>Total Available Resources</b>	\$14,453,632	\$14,298,922

The FY13 Wayne College budget incorporates the board-approved 3.5% tuition and fee increase effective fall, 2012. The budgeted revenue reflects a decline from the FY12 budget as FY12 actual enrollment was less than anticipated. The FY13 projection reflects an enrollment equivalent to the FY12 experience.

### **FY13 WAYNE COLLEGE GENERAL FUND EXPENSES**

	2011-12 Approved Budget	2012-13 Budget Request	
EXPENDITURES:			Wayne College FY13
Continuing Obligations:			proposed budgeted
College Work-study	\$5,500	\$5,500	expenses reflect the
Course Fees	85,000	75,000	inclusion of a salary pool
Technology Fees	0	0	sufficient to fund contracted
Telecommunications	125,000	125,000	increases and increases for
Overhead to Main Campus-Studnt	150,000	150,000	the remaining qualifying full
Overhead to Main Campus-Instit	150,000	150,000	time employees.
Extracurricular Activity-Wayne	135,000	135,000	, ,
Purchase Utilities	450,000	410,000	As the college faces the
Unallocated Reserves	51,900	92,301	second year of the loss of
<b>Total Continuing Obligations</b>	\$1,152,400	\$1,142,801	federal stimulus funds the
Compensation:			non-personnel budgets are
Full Time Faculty	\$2,000,815	\$2,457,297	again reduced.
Faculty Bargaining Unit Pool	343,632	369,250	
Part-Time Faculty	1,486,650	1,568,416	
Summer Session Faculty	376,300	375,158	
Faculty Overload	25,000	25,000	
Administration/Contract Professional	1,135,993	1,236,111	
Part Time Contract Professional	0	0	
Full-Time Staff	1,490,639	1,662,598	
Part-Time Staff	436,415	373,365	
Staff Overtime	30,000	30,000	
Graduate Assistants	35,000	35,000	
Unallocated Salaries	150,000	150,000	
Base Savings	0	0	
One-Time Savings	(36,703)	0	
Vacant Positions	585,088	0	
Sick Leave Accrual	0	0	
Fringe Benefits	2,872,153	2,905,276	
Total Personnel	\$10,930,982	\$11,187,471	
Total Non-Personnel	\$2,170,250	\$1,818,650	
<b>Total Educational &amp; General</b>	\$14,253,632	\$14,148,922	
<b>Total Transfers-Out</b>	\$200,000	\$150,000	
<b>Total Expenditures</b>	\$14,453,632	\$14,298,922	
Net Surplus (deficit)	\$0	\$0	



### **WAYNE AUXILIARY**

### WAYNE STUDENT UNION ADMINISTRATION

	Actual 2010-11	Approved Budget 2011-12	Proposed Budget 2012-13	Percent Change
<u>REVENUES</u>	\$34,132	\$92,500	\$84,000	-9.19%
TRANSFERS-IN				
Transfer-In from Current Unrestricted Fund	\$0	\$0	\$0	n/a
Transfer-In for Encumbrances	0	0	0	n/a
Transfer-In from Prior Year Surplus/Fund Balance	0	0	0	n/a
Subtotal	\$0	\$0	\$0	n/a
TOTAL REVENUES/TRANSFERS-IN	\$34,132	\$92,500	\$84,000	-9.19%
EXPENDITURES				
Operating Expenditures*	\$6,466	\$92,500	\$84,000	-9.19%
Cost of Goods Sold	0	0	0	n/a
Capital Projects	0	0	0	n/a
Debt Service	0	0	0	n/a
Subtotal	\$6,466	\$92,500	\$84,000	-9.19%
TRANSFERS-OUT				
Transfer-Out for Encumbrances	\$0	\$0	\$0	n/a
Transfer-Out to Current Unrestricted Fund	0	0	0	n/a
Subtotal	\$0	\$0	\$0	n/a
TOTAL EXPENDITURES/TRANSFERS-OUT	\$6,466	\$92,500	\$84,000	-9.19%
NET SURPLUS(DEFICIT)	\$27,665	\$0	\$0	n/a
BEGINNING FUND BALANCE, July 1	\$109,223	\$136,888	\$136,888	0.00%
ENDING FUND BALANCE, June 30	\$136,888	\$136,888	\$136,888	0.00%
Ending Fund Balance as a % of Revenues	24.93%	67.57%	61.36%	