

**INTERNATIONAL SALES LAW: COURSE SYLLABUS
Geneva Program 2010**

Professor Dessin

MATERIALS WILL BE FREE AND DISTRIBUTED ELECTRONICALLY

TOPICS ADDRESSED

Sources of Law – the Uniform Commercial Code and the Convention on the International Sale of Goods

Structure of International Sales Transactions

The Role of the Lawyer in Planning International Transactions

(Field Trip with lecture – the World Trade Organization)

Choosing the Applicable Law

Contract Formation Issues