Mission of The College of Business Administration: Preparing Competent and Responsible Business Leaders.


Course Objectives:

- To provide the student with a working knowledge of the legal system and basic concepts in the law affecting business relationships and business organizations.

- To provide the student with an understanding of the relationship of law to business, its affects on business, and the role of law in shaping the business environment.

- To provide the student with an understanding of the role of law in the business environment as it affects social, political, and economic factors of society.

- To explore the relationship among business decisions, legal ramifications of such decisions, and ethical response of business decisions in relation to political, social, economic, and legal norms.

Specific Course Criteria

1. Grades – The grade received in this course depends primarily upon the individual performance as demonstrated on examinations and homework assignments. In addition, significant performance by way of recitation of discussion questions, case problems or class discussion will be considered in determining the final grade. Conversely, a failure to perform, or prepare for class will also be considered in determining the final grade.

2. Preparation for Class- Students are expected to be prepared to discuss all assigned materials. This will include discussion questions and case problems provided at the end of each chapter as well as any other assigned work. This preparation should include the ability to discuss the facts, legal issues and rule of law for each case in the chapter [in your own words]. Students will have an opportunity to sign up for in class presentation of the key issues of either a part of or an entire chapter, cases briefs for cases in each chapter, discussion questions and/or problems at the end of each chapter.

3. Examinations- The examinations may consist of objective, true/false, multiple choice, and short answer questions. The typical question has one correct answer and three or four detractors. Makeup examination privileges will be extended only in cases of absence on the scheduled examination date for reasons beyond the student’s control. A failure to complete an examination will result in a zero for that exam which will be averaged accordingly. All make-up exams must be completed no later than one week after the original exam date. Any student
who does not sit for the scheduled exam or take a make-up exam will receive a zero for that exam. Each exam will be based on the material included on the syllabus and any additional material that may be assigned in class. There will not be a comprehensive final. Students should know the course material as outline in the textbook even if it is not discussed in class.

4. There will be no tape or video recording of this class unless the student has received prior written permission from the instructor.

5. Students may not keep exams. The Department of Finance’s policy regarding exams is: Exams may not be removed from the classroom by students. All exams must be returned to the instructor when they have been graded and discussed.

6. Cheating on examinations will not be tolerated. If it is determined that a student has cheated on an examination, a grade of zero will be given for that examination.

7. Grading Scale:

<table>
<thead>
<tr>
<th>Grade</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>92+</td>
</tr>
<tr>
<td>A-</td>
<td>90-91</td>
</tr>
<tr>
<td>B+</td>
<td>87-89</td>
</tr>
<tr>
<td>B</td>
<td>82-86</td>
</tr>
<tr>
<td>B-</td>
<td>80-81</td>
</tr>
<tr>
<td>C+</td>
<td>77-79</td>
</tr>
<tr>
<td>C</td>
<td>72-76</td>
</tr>
<tr>
<td>C-</td>
<td>70-71</td>
</tr>
<tr>
<td>D+</td>
<td>67-69</td>
</tr>
<tr>
<td>D</td>
<td>62-66</td>
</tr>
<tr>
<td>D-</td>
<td>60-61</td>
</tr>
<tr>
<td>F</td>
<td>&lt; 60</td>
</tr>
</tbody>
</table>

8. Final examination dates to be announced.

9. Grade Determination:

   - Exam 1: 30%
   - Exam 2: 30%
   - Final Exam: 25%
   - Classroom Participation: 15%
     - (Case Briefs, Discussion Questions and Case Problems)

10. Withdrawal- If it is necessary for the student to withdrawal from the course, the student must complete the withdrawal by the University prescribed deadline in the Student Services Office. Failure to do so will result in a failing grade reported for the course.
### Part I – UCC Article 2 - Sales

1. **July 16 (M)**  
   Course Overview & Chapter 19 Introduction to Sales & Leases, Chapter 20 and Chapter 21 Transfer of Title & Risk of Loss

2. **17 (T)**  
   Chapter Cases & Problems for Chapter 19, 20 & 21

3. **19 (TH)**  
   Chapters 22 Warranties & Strict Liability & Chapter 23 Remedies (including cases)

4. **23 (M)**  
   Chapters 22 & 23 Remedies Problems

5. **24 (T)**  
   Exam 1 (Chapters 19, 20, 21, 22 & 23)

### Part II – Commercial Paper

#### Part II – Various Topics – Secured Transactions, Bankruptcy, Employment Law, Antitrust & Accountants Legal Liability

6. **26 (TH)**  
   Chapter 24 Form & Content, Chapter 25 Transfer & Hold in Due Course

7. **30 (M)**  
   Chapter 26 Liability of Parties, Chapter 27 Bank Deposits, Collections and Funds Transfer; Chapter 37 Secured Transactions

8. **31 (T)**  
   Chapter 37 Secured Transactions (Continued) & Chapter 38 Bankruptcy

9. **Aug 2 (TH)**  
   Chapter 39 Securities Regulation and Chapter 42 Antitrust

10. **6 (M)**  
    Exam 2 (Chapters 24, 25, 26, 27, 37, 38, 39, 42 )

### Part IV – Property, Consumer Protection, Employment Law & Consumer Protection

11. **7 (T)**  
    Chapter 50 Trusts & Wills, Chapter 41 Employment Law

12. **9 (TH)**  
    Chapter 43 Accountant’s Liability, 44 Consumer Protection

13. **13 (M)**  
    Chapter 47 Property Introduction, Chapter 40 Intellectual Property

14. **14 (T)**  
    Chapter 48 Real Property & Chapter 49 Transfer of Real Property

15. **18(TH)**  
    Final Exam (Chapters 40, 41, 43, 44, 47, 48, 49, 50)

All dates and material covered are subject to change at the discretion of the professor.