Fiscal Year 2022 Budget

DEPT. SALES & SERVICE FUND

Current As Of:
Friday, June 4, 2021
### The University of Akron
#### Departmental Sales and Services
#### FY 2022 Budget

<table>
<thead>
<tr>
<th></th>
<th>Self-Insurance Health Care</th>
<th>Workforce Training Solutions</th>
<th>New Student Orientation Program</th>
<th>Other</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$18,088,439</td>
<td>$595,000</td>
<td>$385,000</td>
<td>$4,760,578</td>
<td>$23,829,017</td>
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<tr>
<td>Payroll</td>
<td>0</td>
<td>282,832</td>
<td>125,403</td>
<td>1,806,653</td>
<td>2,214,888</td>
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<tr>
<td>Fringes</td>
<td>0</td>
<td>58,158</td>
<td>44,726</td>
<td>458,866</td>
<td>561,750</td>
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<tr>
<td>Total Compensation</td>
<td>0</td>
<td>340,990</td>
<td>170,129</td>
<td>2,265,519</td>
<td>2,776,638</td>
</tr>
<tr>
<td>Operating</td>
<td>205,333</td>
<td>252,730</td>
<td>378,199</td>
<td>2,218,959</td>
<td>3,055,221</td>
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<tr>
<td>Premiums and Claims</td>
<td>23,778,926</td>
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<td>0</td>
<td>0</td>
<td>23,778,926</td>
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<tr>
<td>Capital</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Non Personnel</td>
<td>23,984,259</td>
<td>252,730</td>
<td>378,199</td>
<td>2,218,959</td>
<td>26,834,147</td>
</tr>
<tr>
<td>Total Expenditures</td>
<td>23,984,259</td>
<td>593,720</td>
<td>548,328</td>
<td>4,484,478</td>
<td>29,610,785</td>
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<tr>
<td>Difference</td>
<td>($5,895,820)</td>
<td>1,280</td>
<td>($163,328)</td>
<td>$276,100</td>
<td>($5,781,768)</td>
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<tr>
<td>Transfers-In - Other</td>
<td>205,333</td>
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<td>205,333</td>
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<tr>
<td>Transfers-In - Encumbrances</td>
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<td>0</td>
<td>0</td>
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<td>Transfers-In - Fund Balance</td>
<td>5,690,487</td>
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<td>163,328</td>
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<td>5,853,815</td>
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<tr>
<td>Transfers-Out - Other</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<tr>
<td>Transfers-Out - Encumbrances</td>
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<td>0</td>
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<tr>
<td>Net Transfers</td>
<td>5,895,820</td>
<td>0</td>
<td>163,328</td>
<td>0</td>
<td>6,059,148</td>
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<tr>
<td>Difference</td>
<td>$0</td>
<td>$1,280</td>
<td>$0</td>
<td>$276,100</td>
<td>$277,380</td>
</tr>
</tbody>
</table>

The accompanying assumptions are an integral part of this statement.
Overall Assumptions

The COVID-19 pandemic has complicated the instructional process; however, all efforts will be made to provide quality instruction to our valued students while providing a level of protection to students and our campus community.

- The University will provide face to face instruction; and
- The University will practice the recommended safety measures in compliance with Governor DeWine’s guidelines.

Payroll and Fringes

- No increase for bargaining unit employees;
- No raise pool equivalent for qualifying non-represented employees;
- Application of the pooled rate for benefits such as 14 percent employer contribution to the respective retirement system, University contribution toward employee group insurance, employee and dependent fee remission, and University portion of employee permits; and
- Pooled fringe rates: 30.2 percent – full time; 15 percent – part time; 2.55 percent – graduate assistants and student assistants.

Fund Assumptions

Self-Insurance Health Care

Revenues

- University contributions to employee-provided benefits such as medical, prescription drug, dental, long-term disability, and life insurance with fringe rate reduction; and
- Employee and retiree contributions for coverage that requires an employee cost share or is voluntary (100 percent employee paid) such as medical, prescription drug, short-term and long-term disability, life insurance, vision, and flexible spending accounts.

Operating

- Amounts expected to be paid for administrative and consulting fees;
- The Self-Insurance Health Care reserves will cover run-out claims for the retiree dependent health care premiums for the program that ended January 31, 2021; and
- NOU/FOP keep higher 25% rate half year and revert back to 19% on January 1, 2022.

Premiums and Claims

- Estimated cost for insurance premiums and self-insured claim payments related to employee benefit program; and
- Medical, prescription drug, dental, stop loss insurance, and other ancillary benefits.
Workforce Training Solutions

Revenues
- Open enrollment and contract training fees revenues to support the coordination of noncredit professional development classes open to the public and to provide customized training for local businesses.

Operating
- Student assistants, supplies and services, and travel and hospitality;
- Workforce Training Solutions will manage to ensure expenditures are limited to revenues; and
- Certain companies are beginning to show interest in scheduling training for the fall; Other companies are still in a “wait and see what happens” before moving forward. Many customers/companies either do not want virtual classes, or do not feel comfortable with in-person classes (either on campus or onsite) and therefore are postponing classes.

New Student Orientation

Revenues
- Fee revenues to support the activities related to orientation and first-year experience programs.

Operating
- New Roo Weekend, Akron Forefront, NSO programs, student assistants, supplies and services, and travel and hospitality;
- New Student Orientation will monitor expenditures; however, the budgeted deficit will be offset by the New Student Orientation carryover from fiscal year ended June 30, 2021; and
- Student Assistants staffing levels in the NSO office will return back two student assistants at one time as the university returns to campus. Anticipated return to in-person orientation days for summer 2022 and programs will have a higher capacity and student/guest count on a given day. A virtual orientation option will also be available.

Other

Revenues
- Includes about 126 smaller, revenue-generating activities such as internal Printing Services, Hearing Aid Dispensary, and Akron Polymer Technology Services.

Operating
- Student assistants, cost of goods sold (Hearing Aid Dispensary), supplies and services, and travel and hospitality;
- Individual management and the units will manage to ensure expenditures are limited to revenues; and
- In general, the units are anticipated to “break-even” or generate surpluses.

Capital
- Equipment replacements not anticipated, barring unforeseen equipment failure.